

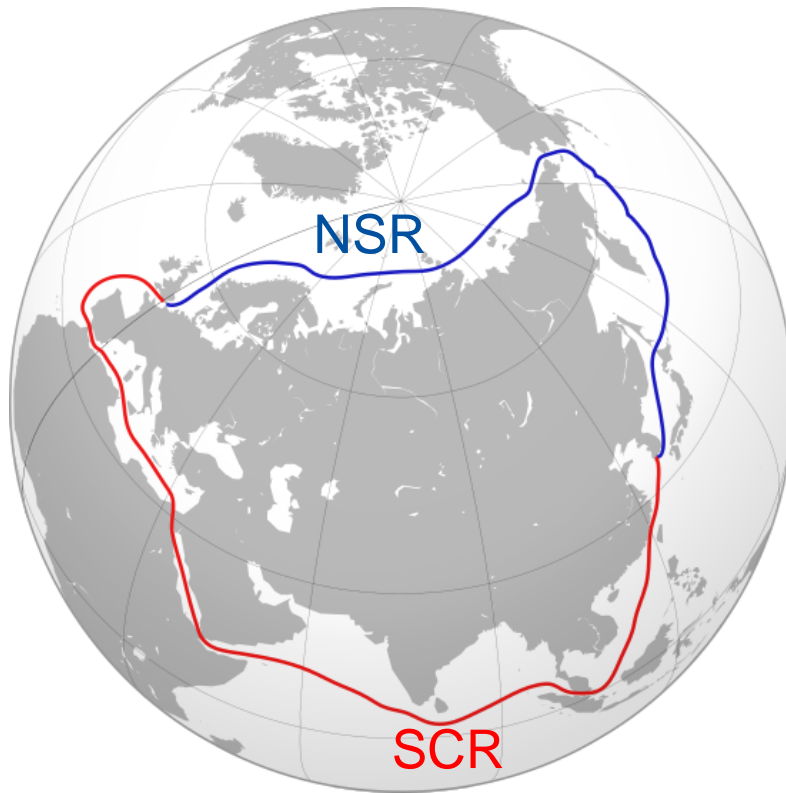
# Business Model for Commercial Trans-Arctic Shipping

Arctic 2030 WP4; Busan, South Korea; May 31<sup>th</sup>, 2016

Presenter

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# Motivation



Northern Sea Route vs Suez Canal Route

**How** to design a transport system to maximize benefit of shorter Arctic route?

Should an investment into a fleet of ice-classed vessels be made? What is the optimal configuration of such fleet?



Use of **simulation-based** decision support tool.

Schartmüller, Milaković, Bergström, Ehlers,  
*A Simulation-based Decision Support Tool For Arctic Transit Transport*, OMAE 2015.

## Objectives

- Build a simulation framework both for NSR and SCR
- Develop a decision support tool to be used by the shipowners both for ad-hoc calculations or for long term planning
- Establish **feasibility index** showing dependency between profitability of use of Arctic route and variables affecting it

## Challenges related to simulation model

- Accuracy of calculation of resistance in ice and consequently fuel consumption
- Uncertain effect of ice class to open water performance

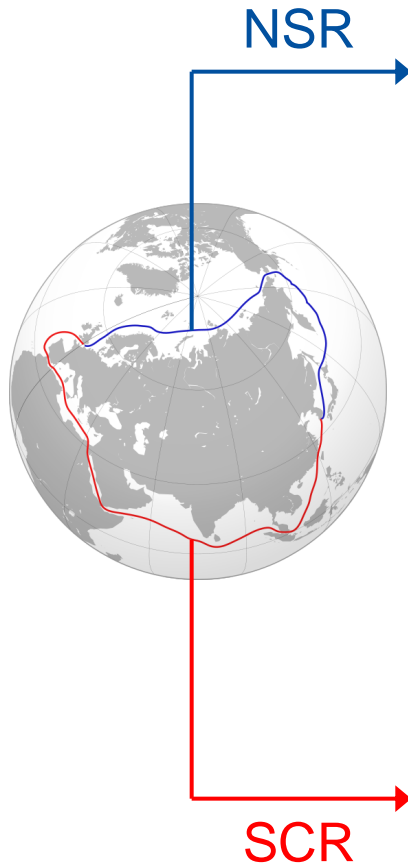
## Basic concepts

$$\text{RFR} = \frac{\text{CAPEX} + \text{OPEX} + \text{VOYEX}}{\text{Amount of cargo transported}} \quad [\$ / \text{TEU(ton)}]$$

How can the fact that the NSR is shorter be utilized?

- 1) Increased number of transits sailing the NSR with the same speed as SCR
- 2) Reduced fuel costs slow-steaming the NSR (container vessels)

# Cost calculations overview



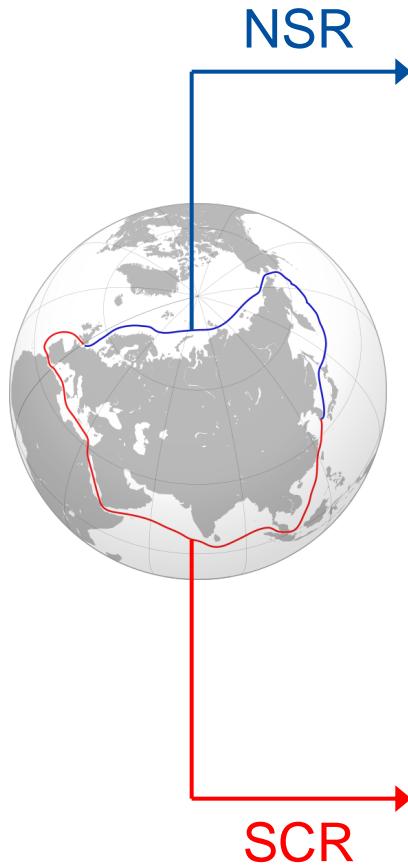
- CAPEX (including investment into ice class)
- OPEX
- VOYEX:
  - Fuel consumption in ice
  - Rosatomflot fee
  - Insurance fee

NSR single trip costs

SCR single trip costs

- CAPEX
- OPEX
- VOYEX:
  - Fuel consumption in open water
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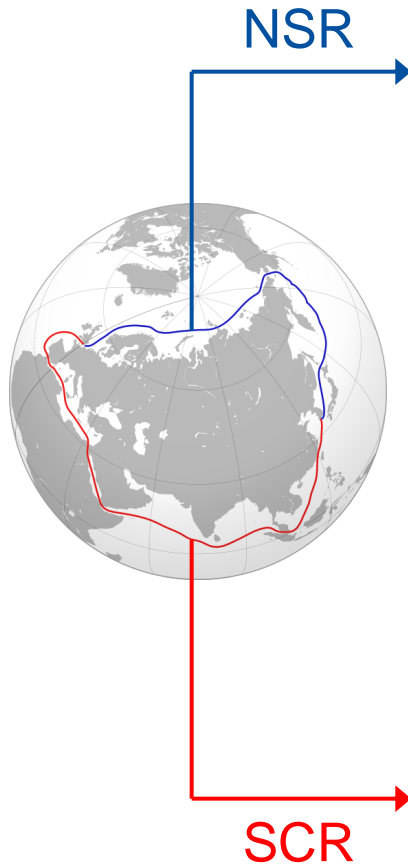
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Still water resistance + wave resistance (according to metocean data for the route)

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NSR single trip costs

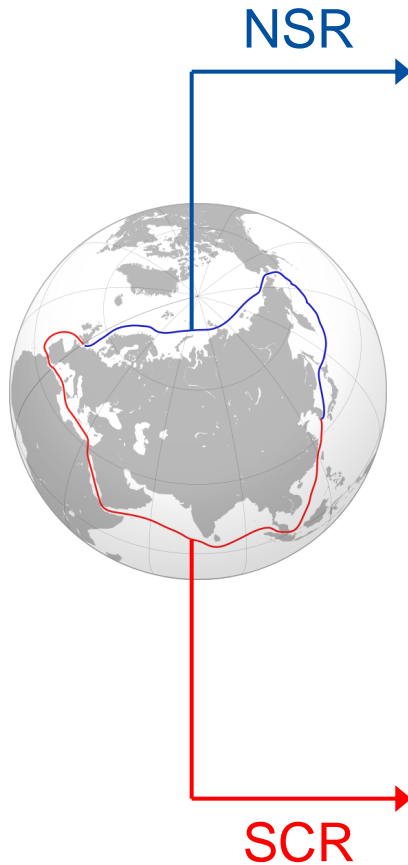
Ice resistance calculations

SCR single trip costs

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Still water resistance + wave resistance (according to metocean data for the route)

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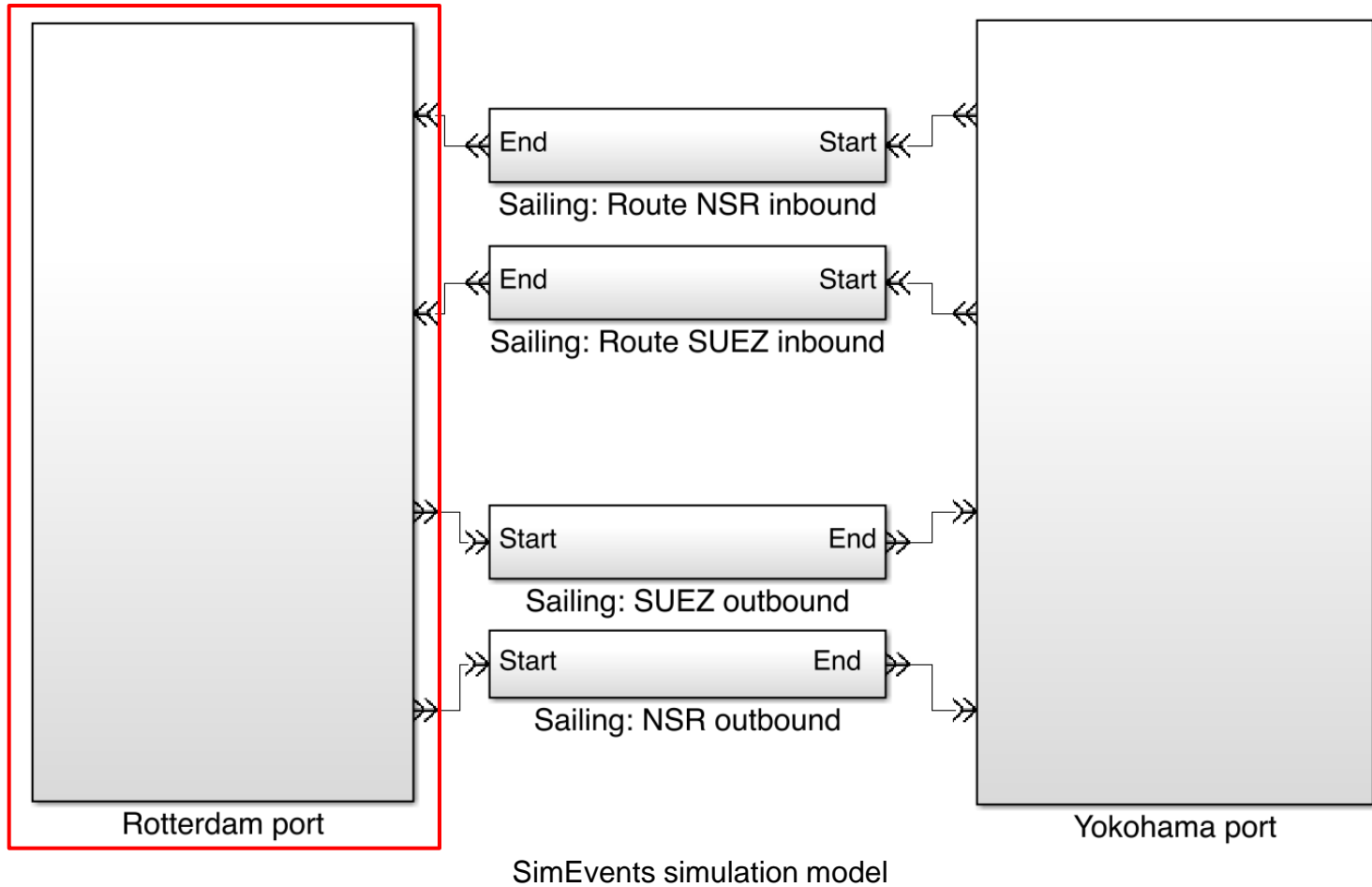
SCR single trip costs

- CAPEX
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$$RFR = \frac{CAPEX + OPEX + VOYEX}{\text{Amount of cargo transported}}$$



# Simulation model overview

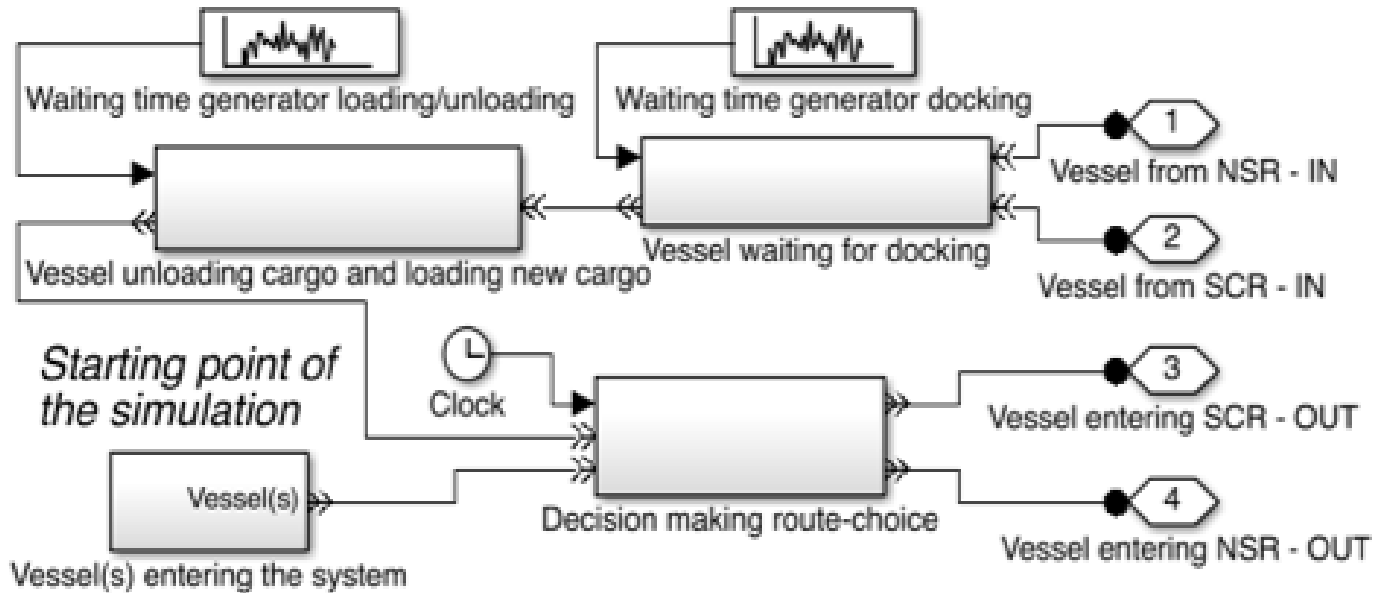




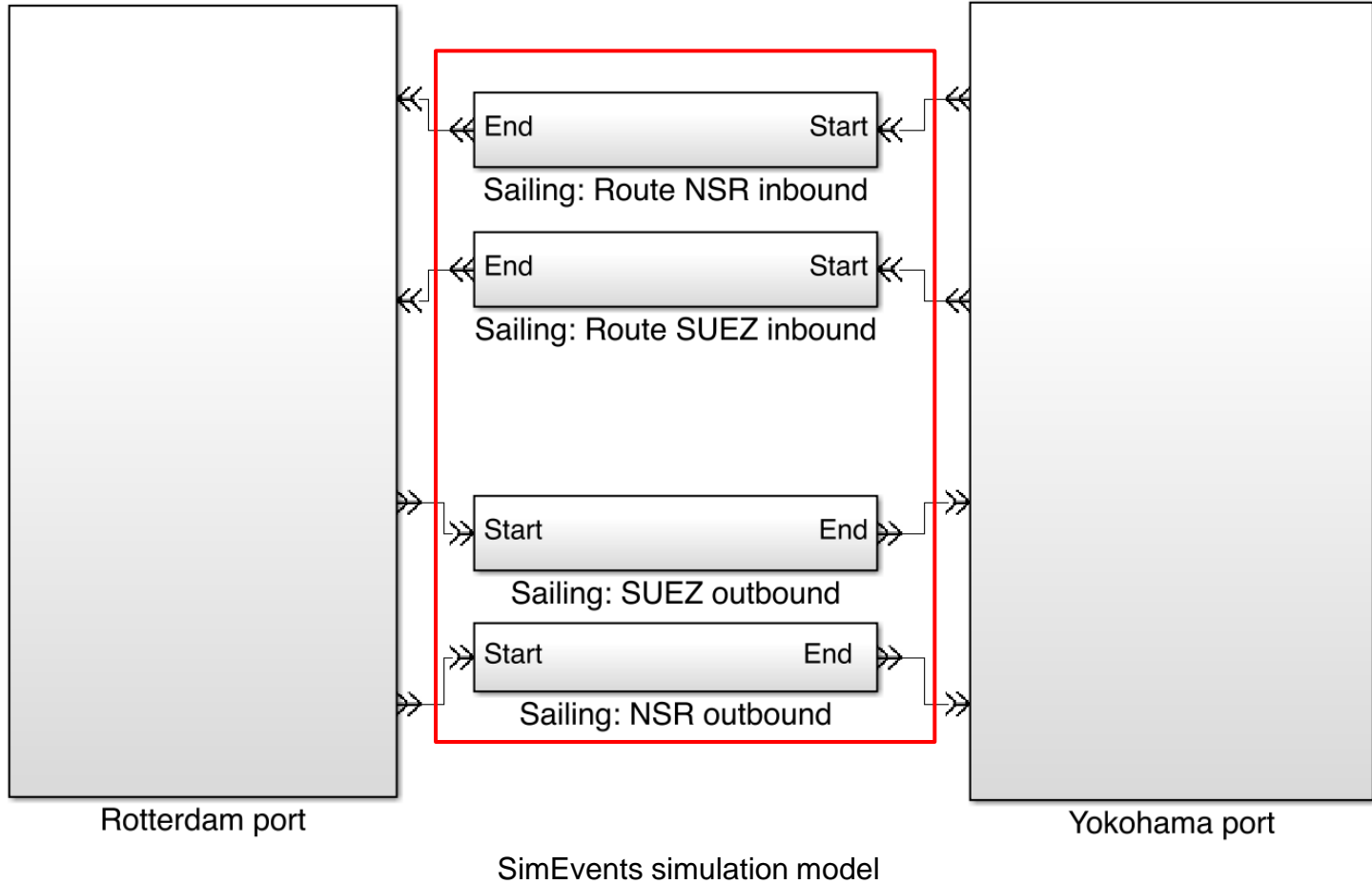
NTNU

# Modeling of waiting times in ports

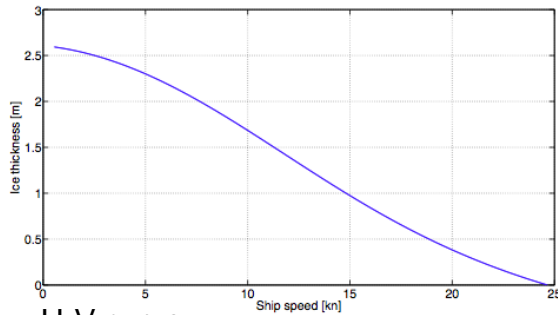
Waiting time docking	[d]	Weibull	Scale=0.05, shape=2
Port service time	[d]	Gaussian	$\mu=1$ (1.5 for CV8160), $\sigma=0.1$



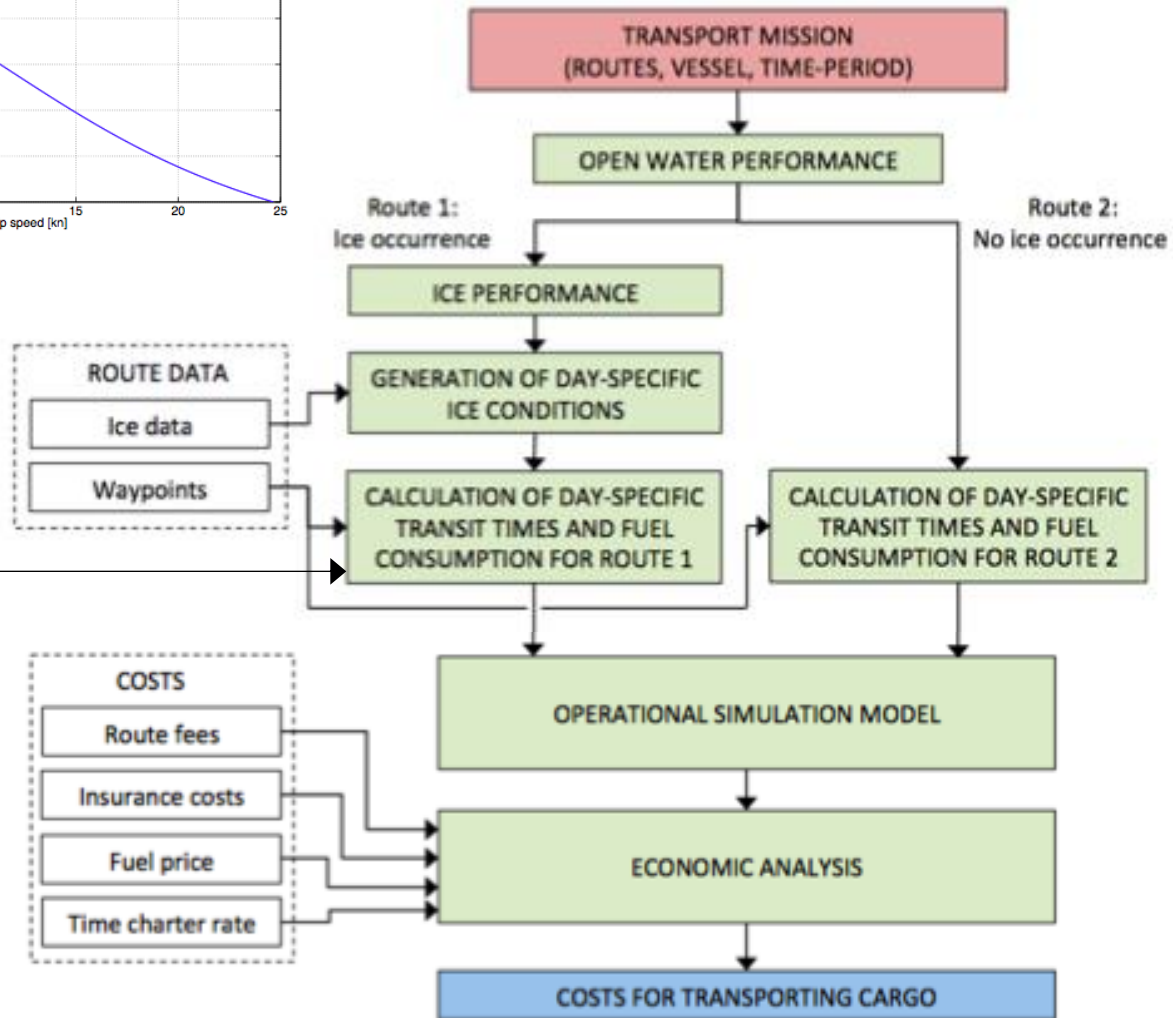
# Simulation model overview



# Costs of cargo transportation



H-V curve



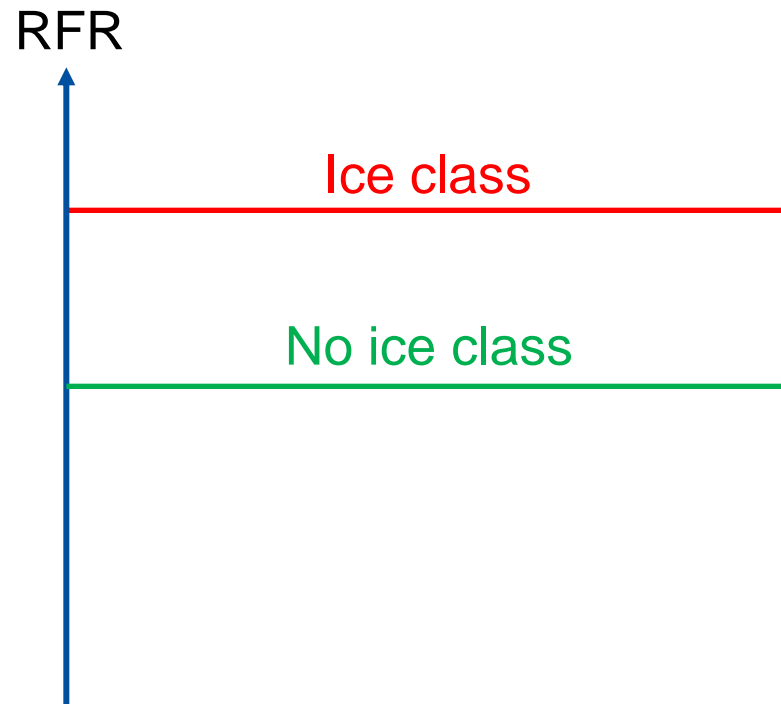
# Conditions for profitability of NSR

Shipowner 1: **Builds ice-classed fleet**

Shipowner 2: **Builds non ice-classed fleet**

Scenario 1:

Number of operational days along the NSR = 0



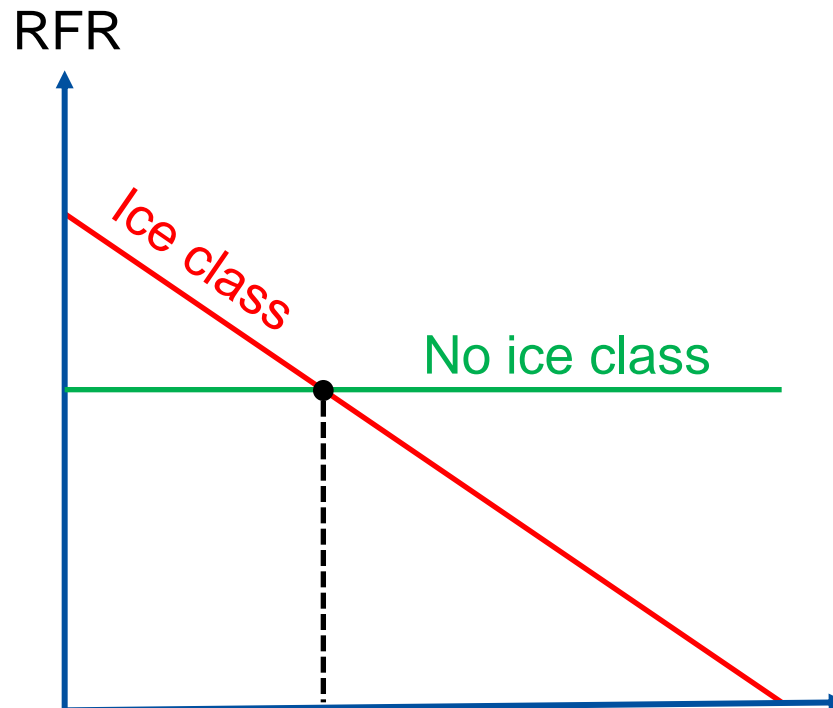
# Conditions for profitability of NSR

Shipowner 1: **Builds ice-classed fleet**

Shipowner 2: **Builds non ice-classed fleet**

Scenario 2:

Number of operational days along the NSR  $> 0$



Number of  
operational days  
along the NSR

## NSR profitability index

$n_{NSR}$  = Number of operational days along NSR

IC = Vessel's ice class

DWT = Vessel size

$dist_{NSR/SCR}$  = Distance between ports

IB = Icebreaker fee

SC = Suez Canal fee

$I_{SCR}$  = Insurance fees for SCR

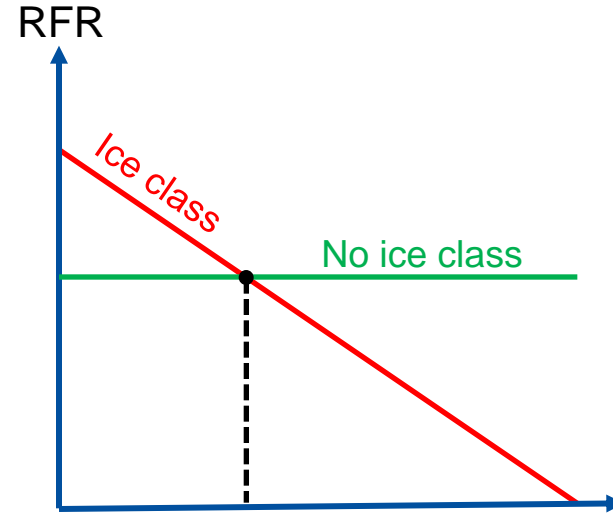
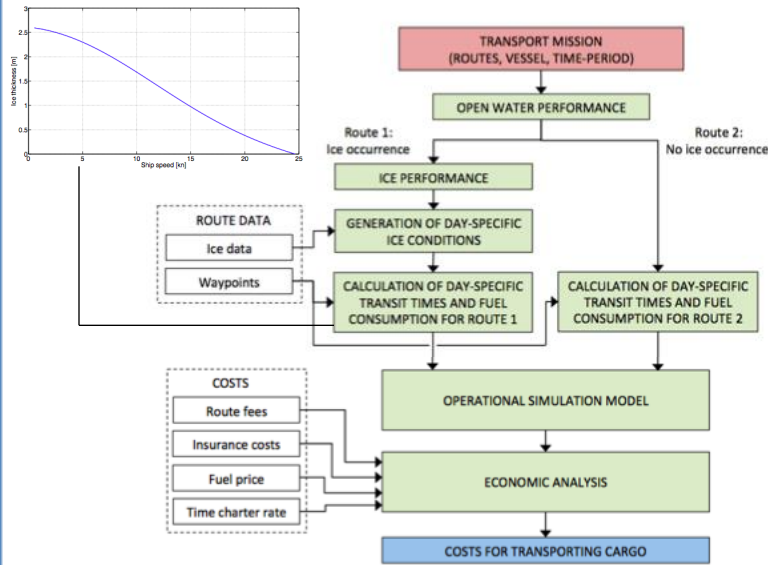
$I_{NSR}$  = Insurance fees for NSR

BP = Bunker price

Multi-variable regression analysis

$$i = f ( n_{NSR}, IC, DWT, dist_{NSR/SCR}, IB, SC, I_{SCR}, I_{NSR}, BP )$$

# Thank you for your attention!



Number of operational days along the NSR

$$i = f ( n_{NSR}, IC, DWT, dist_{NSR/SCR}, IB, SC, I_{SCR}, I_{NSR}, BP )$$

